

Unit4 Industry Mesh - IT & Software Consulting

Delivering integration across business-critical applications



Unit4 Industry Mesh for IT and Software Consulting is a specifically developed bundle of industry-fit data flows to commonly used apps available out-of-the-box. It delivers a modern, enterprise-wide service that connects your finance, project and HR teams with always up-to-date information that is right for them.

Mid-market IT and Software organizations need the agility of cloud and SaaS solutions to adapt to market disruption. They are faced with managing a growing portfolio of cloud apps but find themselves constrained by endless integration challenges and the inability to free up core data and cope with rapid change.

Unlike typical industry solutions that simply offer templated best practices or an integration toolkit that leaves the burden of development with the customer, Unit4 Industry Mesh does the work for you, delivering the pre-built integrations as a service.

The Unit4 Industry Mesh for IT and Software Consulting helps businesses tackle many industry specific challenges including how to deliver and manage SaaS subscription billing services and how to effectively manage customer success solutions where customers can raise support tickets.

According to Unit4 research, by optimizing their integrations customers of the Unit4 Industry Mesh could realize a productivity savings of up to **\$1.2M/€1.0m per year**.¹

Unit4 Industry Mesh utilizes the Unit4 Extension Kit to build and maintain data flows to the most commonly used applications.

Key Benefits

- 1. Optimize the business application ecosystem**
Ensure data efficiency with connectors tailor-made for your specific industry.
- 2. Reduce the burden of maintaining data flows**
Eliminate the cost and time for professional services and manual data work.
- 3. Enable strategic advantage**
Guarantee the most comprehensive and accurate data can empower strategic decision making.

¹Based on a typical customer of 1,000 employees. – Internal Unit4 Research, April 2021

What's included in Unit4 ERP Industry Mesh for IT and Software Consulting?

Unit4 Industry Mesh for IT and Software Consulting includes industry specific data flows built for you, as well as Core and Plus data flows available as part of the full package.

IT and Software Data Flows

Included as part of the Unit4 Industry Mesh for IT and Software Consulting.

Industry specific connectors

CRM

- Salesforce industry (opportunity, sales order, invoice & reminder)
- MS Dynamics industry (opportunity, sales order, invoice & reminder synchronization
Project Planning)
- MS Projects planning
- Smartsheet project planning

PSA

- Mavenlink PSA
- Replicon PSA
- Deltek Vision PSA

Service and support

- ServiceNow projects
- Jira projects, timesheets & cases
- Zendesk projects

SAAS billing

- Zuora Subscription billing
- Fusebill subscription billing

Credit management

- Credit Device credit management



Core Mesh

Comes included as part of the Unit4 ERPx product purchase and also included as part of the Unit4 Industry Mesh for IT and Software Consulting.

Plus Mesh

Included as part of the Unit4 Industry Mesh for IT and Software Consulting.

| Core Mesh package connectors | Plus Mesh package connectors |
|---|--|
| <p>Finance</p> <ul style="list-style-type: none"> Dun& Bradstreet customer credit rating updates Government watchlist checking Chamber of Commerce / Company Info to create customer and supplier Oanda, XE, Bank of Mexico, ECB, Nordea, DNB, Cloanto, Bank of Canada, Reuters, Minefi, Deutsche Bundesbank Exchange rate updates VAT registration number checking, sort code checking, IBAN checking Avalara tax filing Pagero e-invoicing Bank formats (36 banks) <p>Collaboration tools</p> <ul style="list-style-type: none"> Slack collaboration MS Teams collaboration Outlook / Google calendar <p>Credit cards</p> <ul style="list-style-type: none"> Credit card transactions import | <p>CRM</p> <ul style="list-style-type: none"> Salesforce basic (accounts) MS Dynamics basic (accounts) <p>Treasury</p> <ul style="list-style-type: none"> Kyriba treasury / bank connectivity <p>HCM</p> <ul style="list-style-type: none"> SmartRecruiter applicant tracking <p>Reporting</p> <ul style="list-style-type: none"> PowerBi reporting Snowflake reporting <p>Expense management</p> <ul style="list-style-type: none"> SAP Concur travel expenses & credit cards Expensify travel expenses <p>Payroll</p> <ul style="list-style-type: none"> ADP payroll processing Immedis payroll processing <p>Contract management</p> <ul style="list-style-type: none"> iCertis contract management Gatekeeper contract management Proactis contract management <p>Document management</p> <ul style="list-style-type: none"> MS Sharepoint document Box documents Google docs <p>Banking connectivity</p> <ul style="list-style-type: none"> Bank integrations <p>Middleware</p> <ul style="list-style-type: none"> Boomi middleware connector Celigo middleware connector Mulesoft middleware connector |

All Unit4 Industry Mesh packages will continue to grow as more data flows are built and added to the service.

About ERPx - Unit4's next-generation smart ERP

By combining our mid-sized experience – with a relentless focus on people – onto an industry- leading cloud platform, we've built finance and HR solutions to be just right 4U.



Capabilities for your industry - unifying multiple business processes – built for your industry, region and size.



User experience for all users - powerful for pros, lightweight for everyone, automated whenever possible, and accessible across multiple devices.



Modern cloud platform - for enhanced performance and agility, easier extension to external data, ability to build your own apps or use an expanding community of contributors.