

# Unit4 eRFx by Scanmarket



With Scanmarket's eRFx software, you can easily leverage all your supplier knowledge to optimize tendering processes and keep your team in the know about your suppliers.

## The right suppliers at the right price

Streamline pre-qualifications and supplier shortlisting through a shared tender platform for designing, distributing, collecting, and analyzing RFIs, RFPs and RFQs.

## Automation matters

eRFx provides a streamlined and enhanced approach to prequalification, analysis, and shortlisting of suppliers through a centralized and controlled eSourcing process, helping your organization to find the best suppliers. Time is saved with the ability to easily

increase the number of suppliers invited to participate and expanding the pool of submitted responses and bids. Leading to larger savings whilst automating the analysis of large quantities of supplier data.

## Different Types of eRFx

### Cherry Picking

Suppliers can bid on one or more products. The winner is the supplier with the lowest cost per line.

### CherryLot™

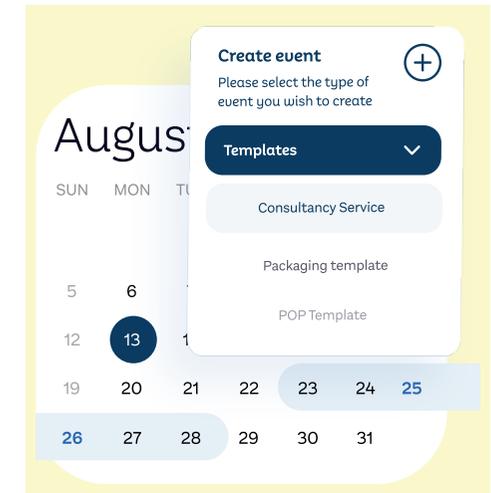
Suppliers must bid on all products within a lot. The winner is the supplier with the lowest total cost per lot.

## List

Suppliers must bid on all products. The winner is the supplier with the lowest total cost.

## BidMatrix

Completely customizable and can include as many rows, columns, and lots as required.



“

**With the Scanmarket platform I have managed to complete the eRFx process in less than 3 weeks!** ”

**Jeppe K. Pedersen**  
Category Manager, Grundfos A/S  
Strategic Purchase

[Read more](#)



**The more you know up front, the easier the decision**

**Increase competition and spend under management**

By automating and streamlining sourcing processes you can easily include additional suppliers in each sourcing event. You can also run more sourcing events per category and across more categories to benefit from developments in the marketplace and maximize the value of your sourcing program.

**Standardize sourcing processes**

Create pre-defined general and category-specific templates for buyers to use (and amend where appropriate) containing the

correct messaging, documents, questions and using a standardized and structured approach to sourcing.

**Protect against bribery and corruption**

Sealed events, audit logs and PDF event reports protect against potential occurrences, as well as allegations of unethical behavior.

**Continuous reporting and improvement**

Easily slice, dice, and interrogate sourcing event data to see global activity and savings across business units, geographies, teams, categories, and individuals, by event type, number of invited suppliers, past supplier responses and pricing.

Use the data to drive tactical and strategic improvements.

**Knowledge-share and collaborate**

Get inspiration from and re-use colleagues' sourcing events using the search and filter options within the events repository, collaborate using internal RFIs, messaging and internal notes and share documents within the document library.

**Unbiased bid analysis**

Gain an instant overview of potential ROI and savings through intuitive cost-benefit analysis, enabling you to make supplier decisions based on facts and like for like comparison of qualitative and quantitative measurements.

**500+ customers chose Scanmarket!**

