EXECUTIVE BRIEF

## Unit4 FP&A Cash Flow Planning

# Take better control of your cash

Unit4 FP&A Cash Flow Planning is built for CFOs and financial leaders who want to ensure financial stability and unlock strategic growth in their cash flow.

Our Cloud software solution helps automate cash flow models, enables advanced forecasting, and improves financial management. Turn the page on spreadsheets, reduce manual errors. Gain reliable insights and strategic foresight to optimize working capital and drive better business decisions.



#### Why cash flow management is critical

For businesses dependent on project-based billing or variable income, poor cash flow management can trigger a domino effect of operational delays, missed opportunities, and strained client relationships. When income streams fluctuate based on client schedules, cash flow management is the bedrock of financial stability and resilience.

Maintaining proper cash flow ensures timely payroll, covers overhead costs, and provides the flexibility to invest in strategic growth initiatives, such as expanding talent, upgrading infrastructure, or diversifying service offerings. Without sufficient cash flow and cash reserves, even the most solid growth plans are at risk.

Without sustained positive cash flow development, an organization will be at risk of becoming insolvent. To avoid this and any shorter-term liquidity issues, cash flow needs to be managed and planned for with as much attention as the P&L.

#### Here's why it matters:

- Cash flow drives growth Even the most profitable businesses can falter without positive cash flow. Proper cash flow ensures timely payroll, funds operational costs, and supports investments in growth initiatives.
- P&I reports mask issues Profit and Loss (P&L) reports often follow revenue recognition standards, leading to disconnects between reported income and actual cash inflow. Effective cash flow planning bridges this gap, avoiding unexpected liquidity shortfalls.
- Operational stability and strategic freedom Without adequate cash flow, businesses risk delays in project delivery, missed opportunities, and strained client relationships. Strategic cash flow planning ensures resilience during economic uncertainties and enables better capital allocation.



#### **Benefits**

Unit4 FP&A is a system that will help you to increase the quality of your cash and liquidity forecasts, for better decisions and improve the rate of return on your cash.

Our cash flow planning solution gives finance and treasury teams instant control of areas such as liquidity forecasts, net cash positions, currency exposure and more. Accurate forecasts are easily and clearly represented in graphical format — meaning more time to analyze cash flow data.

#### This leads to benefits such as:

- Integrated cloud platform Seamlessly connect with your existing financial systems, including P&L and balance sheets, creating a single, unified source of cash flow data.
- Automated cash flow models Eliminate manual processes and errors with automation for both direct and indirect cash flow models, ensuring accurate and timely analysis.
- Advanced forecasting Make agile, data-driven financial decisions with precise forecasts, reducing your reliance on spreadsheets and improving forecasting accuracy.
- Scenario planning Align operational, financial, and strategic planning while optimizing capital use with dynamic scenario modeling.
- Data-Driven Insights Access actionable insights through a unified cash flow planning platform, empowering efficient use of working capital and enhancing visibility across financial operations.

#### Key stats

44%

of businesses still rely on spreadsheets for cash flow planning. **46%** 

have automated cash flow planning systems

Source: The State of the Back Office 2025, Unit4 & Vanson Bourne **32**%

of small businesses fail due to cash flow problems

Source: Agicap, The 2024 State of Cash Flow Challenges in Mid-Market Companies

#### **Features**

#### Input and process control

- · Customizable input templates by company/business unit
- Detailed reporting of cash data by currency and bank account
- Daily, weekly, monthly or mixed view
- Unlimited number of versions such as forecast, actual, budget, and transaction exposure
- Rule based workflow and alert system that enforces user comments and logs significant changes in any forecast
- · Visual status reporting to ensure full process control

#### Reporting and analysis

- Standardized templates for reporting with both grid and graph view
- Automatic consolidation of cash data in unlimited number of structures – such as legal, business unit, country or cash-pool
- · Consolidate reports by optional currency
- Publishing of reports with access controlled by user capabilities

#### **Specifications**

- Platform: Cloud-based
- Security: Built on Microsoft Azure with enterprise-grade security and resilience
- Integration: Integrates with Unit4 solutions and a variety of ERP systems



#### **FAQs**

# What sets Unit4 FP&A Cash Flow Planning apart from other solutions?

Unit4's cash flow planning offers fully automated direct and indirect models that seamlessly integrate with your ERP system. This provides accurate insights and improves efficiency, empowering you to make better financial decisions.

- Track cash flow from operating, investing or financing activities with ease to better understand beginning and ending cash flows.
- Compare and analyze forecast actual and currency exposure.
- Quickly find differences by month, week and day, and drill down by currency and bank account.

### How do automated cash flow models work?

The platform generates cash flow statements by integrating income statements and balance sheets from your ERP and/or FP&A system, creating accurate forecasts with minimal manual effort.

## Can Unit4 help with scenario planning?

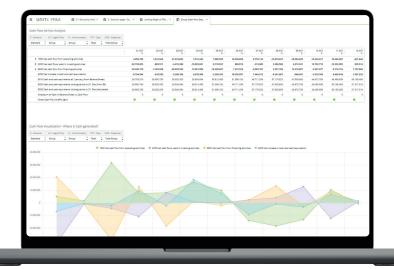
Yes, Unit4 enables dynamic scenario modeling to assess cash flow under multiple conditions, from projected revenue increases to economic downturns, providing insights for better capital allocation.

#### How secure is the platform?

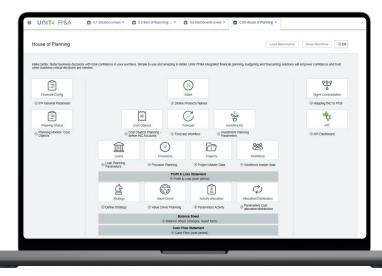
Built on Microsoft Azure, Unit4 FP&A ensures enterprisegrade security, compliance, and data protection through resilient cloud-based solutions.



Cash flow planning by period, version, and operational/legal entity - actuals, prior year, budget, and forecast.



Cash flow ad-hoc scenario analysis and visualization dashboard



Unit4 FP&A integration of cash flow statements, balance sheet, P&L and more through a single source of the truth.

