

North Sea Port chooses Unit4 ERP



Founded on January 1, 2018, the cross-border Dutch-Flemish port company (with ports in Vlissingen, Terneuzen, and Ghent) has chosen Unit4's ERP solution after a private tender process. North Sea Port was looking for a single financial system instead of two different ones to provide more financial insight in order to further implement and optimize the organization's growth and harmonization plans. After a three-and-a-half-month tender process, Unit4 won the contract, in part because the SaaS product offered the best value for money. The parties have entered into a multi-year contract.

Efficiency that contributes to future ambition

Unit4 ERP enables North Sea Port to create more unity in its finances. This ensures faster handling of processes, better budget management, and more insight into the financial status. All this enables employees to do their jobs better. In addition, the financial insight provides more steering information to help achieve the ambition of growth and harmonization. North Sea Port also benefits from the flexibility of the ERP solution: because adjustments are easily made, they can adapt the systems to each individual situation.

Expertise in combined Belgian/Dutch implementations

Because North Sea Port is a Dutch-Flemish company, it was very important to them that their future partner had experience in working across borders and Unit4 has this experience. The company is well acquainted with the Flemish, Belgian, and Dutch working cultures and also has knowledge and experience of the laws and regulations within the two countries. Lastly, the Unit4 project team responsible has both Dutch and Belgian members, enabling Unit4 to provide North Sea Port with optimal support.

Wilfried Teunissen, Sales Manager at Unit4: "We are delighted to help North Sea Port in its ambition to harmonize and grow. Unit4 and North Sea Port share the same can-do mentality. We have also noticed this during the implementation: both parties are fully committed to achieving the optimal result. We, therefore, truly see our cooperation as a partnership and look forward to a successful collaboration."

For more information, go to unit4.com

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